

## **Rescue & Renew**

### **Foot Spa & Facial Mask Presentation**

1. Fill tubs with warm water and a small squirt of Detox Wash.
2. Have guests sit and put their feet in the tubs.  
*"This wash features pure essential oils, which give you a sense of energy and reinvigoration. I don't know about you all but I definitely need that in the morning!"*
3. Give them a little sprinkle of the sea soak in their buckets.  
*"So tonight you are going to be soaking your feet - which will be very soothing...BUT just imagine having your whole body immersed in the bathtub? I love the juniper berry but the passion seed, grapefruit, tangerine, rosemary and lavender essential oils are amazing!! It also detoxes the surface of the skin, ridding it of toxins and impurities from your body"*
4. *"Next, I want to share with you our Gelee!"*  
Give them a little scoop and encourage them to give themselves a little massage on their neck and shoulders.  
*"You are going to feel this cooling that will soothe and relax those muscles. This is a product you can use face to feet! You are going to love the grapefruit, tangerine and lavender essential oils in this one"*
5. While they are massaging their shoulders and neck, go BRIEFLY through your "I story" and the Arbonne difference (history, pure, safe, beneficial and what sets us apart).
6. Give everyone a little scoop of the scrub. You can make a joke about wanting to sniff yourself all day! Have them scrub this on their feet.  
*"This scrub is going to exfoliate the dead skin from your body and then nourish it with the essential oils of avocado, vitamin E, passion fruit oil - you'll be rejuvenated by the beautiful citrus scent!"*
7. Have guests take their feet out of the bucket and dry them off.
8. *"Now, I'm going to let you try my favorite concoction!! I love taking the oil (demonstrate) and the lotion...hold out each hand. I'm going to put a little oil in one hand and a little lotion in the other. SMELL EACH and take in how amazing they smell on their own. Then I want you to rub your hands together then rub it all over your feet! This combo leaves your skin richly hydrated with a gorgeous glow!"*
9. Then have them wrap their feet in their hand towels so they stay nice and warm.
10. Have warm washcloths in a crockpot on the side.

11. Grab a washcloth for each, put a little facial cleanser on it and give one to each of them to cleanse their face and then tell them they get a treat by getting to try our amazing detox mask!

12. *"I'll tell you, this red clay mask is so amazing!"* Give them each a squirt and tell them to put it all over their face, avoiding their eyes. *"This mask has rosemary that really calms the skin, addresses blackheads and removes excess oil without stripping your skin."*

13. *"We are going to let that dry for about 5 minutes."* While it's drying, you can talk about a few other products (protein, fizz)

14. Offer another warm washcloth that they can lay over their face to soften the mask then gently wipe off. Then finish with the eye cream & night cream.

15. *"I know your feet and face are feeling great!"*

16. Hand out the Rescue and Renew Close Sheets - review the savings and options:

- a. Client
- b. PC
- c. Partner in the business
- d. Host

17. *"While you are thinking about what you'd like, I'd encourage you to sample our detox tea, makeup primer, tinted brow cream (some of your favorites that you've brought along!) Whoever needs to leave first, I can sit down with you and help you find the best deal!"*

<p><b>SUPPLIES:</b></p> <ul style="list-style-type: none"><li>● Need All of R&amp;R</li><li>● Re9 Wash, Eye and Night</li><li>● One hand towel for each guest</li><li>● Washcloths or disposable ones</li><li>● Crockpot (optional to keep washcloths warm)</li><li>● Foot baths or tubs (dollar store)</li><li>● Catalogs</li><li>● Order Forms</li><li>● R&amp;R close sheets</li><li>● Script</li></ul>	<p><b>Additional nice ideas for a SPA presentation:</b></p> <ul style="list-style-type: none"><li>● Soy candles and/or diffuser with citrus oil or use R&amp;R oil in it</li><li>● Spa music</li><li>● Detox tea</li></ul>
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## **Rescue & Renew Facial Presentation**

1. Greet guests and invite them to the sink to individually experience the R&R Scrub on forearms. Don't mention Arbonne specifically, ask questions to get to know them.

2. Have guests sit and hand each a dampened washcloth with RE9 Face wash. Encourage them to remove their makeup, dirt & oil using our RE9 wash.

*"This face wash features mondo grass root extract which delivers long-term hydration, red clover extract soothes and comforts skin & watercress extract tones and revitalizes skin by hydrating"*

3. *"I'll tell you, this red clay mask is so amazing!"* Give them each a squirt and tell them to put it all over their face, avoiding their eyes. *"This mask has rosemary that really calms the skin, addresses blackheads and removes excess oil without stripping your skin."*

4. Go BRIEFLY through your "I story" and the Arbonne difference (history, pure, safe, beneficial and what sets us apart).

5. *"Next, I want to share with you our Gelee!"*

Give them a little scoop and encourage them to give themselves a little massage on their neck and shoulders.

*"You are going to feel this cooling that will soothe and relax those muscles. This is a product you can use face to feet! You are going to love the grapefruit, tangerine and lavender essential oils in this one"*

6. *"Now, I'm going to let you try my favorite concoction!! I love taking the oil (demonstrate) and the lotion...hold out each hand. I'm going to put a little oil in one hand and a little lotion in the other. SMELL EACH and take in how amazing they smell on their own. Then I want you to rub your hands together then rub it all over your hands and arms! This combo leaves your skin richly hydrated with a gorgeous glow!"*

7. *"I know your skin is feeling amazing and you're feeling nice and relaxed."*

8. Hand out the Rescue and Renew Close Sheets - review the savings and options:

- e. Client
- f. PC
- g. Partner in the business
- h. Host

9. *"While you are thinking about what you'd like, I'd encourage you to sample our detox tea, makeup primer, tinted brow cream (some of your favorites that you've brought along!)"*

*Whoever needs to leave first, I can sit down with you and help you find the best deal!!”*

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